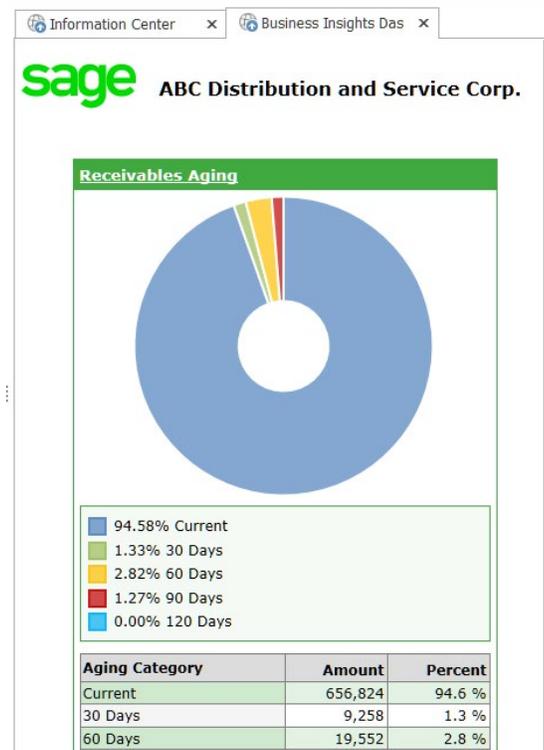# Sage 100
The ERP System Made Just for You

Sage 100 can help you manage your discrete manufacturing and wholesale distribution business. Our mature and powerful accounting platform has been tried and tested by tens of thousands of businesses since the late 80s. As of 2020, we have 25,000 active customers in the US and we continue to grow for one simple reason – we're really good at what we do.

"Sage 100 is what allows us to follow our margins over time, spotting trends and taking proactive action to maintain and grow our profitability."

– John Giczewski, purchasing manager, St. Joseph Paper and Packaging

Manage your Finances

Sage 100 delivers powerful financial management tools so you can oversee and govern your income, expenses, and assets to maximize profits and ensure sustainability. Optimize short- and long-term business performance by streamlining invoicing and bill collection, avoiding accounting errors, minimizing record- keeping redundancy, improving compliance with tax, and accounting regulations, helping personnel to quantify budget planning, and offering flexibility and expandability to accommodate changes and growth in your business. You'll also enjoy the flexibility to run ad hoc reports as well as month-end closing, quarter closings, and year-end reporting.

ABC Distribution and Service Corp.

Receivables Aging

- 94.58% Current
- 1.33% 30 Days
- 2.82% 60 Days
- 1.27% 90 Days
- 0.00% 120 Days

Aging Category	Amount	Percent
Current	656,824	94.6 %
30 Days	9,258	1.3 %
60 Days	19,552	2.8 %

Optimize Your Inventory and Production Processes

Sage 100 also helps you cut costs, increase efficiency, and boost customer satisfaction with our integrated distribution management software. Manage your inventory and production processes with our built-in features such as Bill of Materials, Work Order Processing, and Material Requirements Planning. Track the details throughout the production cycle and automate key reporting of inventory, sales orders, and distribution schedules.

Control costs
Create and maintain a detailed bill of the components and miscellaneous charges that make up your finished items and subassembly components with Sage 100 Bill of Materials.

Manage work orders
Issue work orders, develop schedules, and track costs associated with your manufacturing process.

Optimize your stock levels
Sage Inventory Advisor* provides you with an inventory health check, produces quality forecasts, reduces the time spent on manual tasks, and solves for the optimal investment required to achieve target fill rates.
Sage Inventory Advisor is an add-on solution to Sage 100.
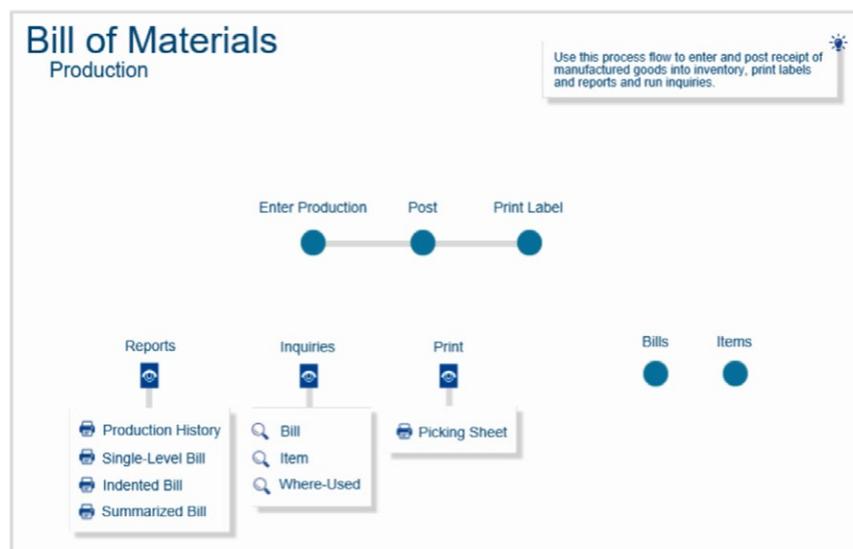
Accurately estimate needs
Use Sage 100 Material Requirements Planning to estimate the need for an inventory item with combined product build times, lead times, and supply and demand functions.

Create better purchase order records
Build detailed, accurate records of every purchase, including quantities, price, who places the order, and special shipping instructions.

Fulfill orders accurately
Sage 100 Inventory Management provides real-time, accurate information on your assets, including receipt, location, and disposition of goods, as well as their precise value and status.

Bill of Materials
Production

Use this process flow to enter and post receipt of manufactured goods into inventory, print labels and reports and run inquiries.

Enter Production — Post — Print Label

Reports
- Production History
- Single-Level Bill
- Indented Bill
- Summarized Bill

Inquiries
- Bill
- Item
- Where-Used

Print
- Picking Sheet

Bills   Items

sage

Move Beyond Accounting Software

Sage has an extensive network of third-party solution providers whose add-on solutions extend Sage 100 even further to meet the specialized needs of your business. These offerings integrate directly with Sage 100 which means you can access them directly from Sage 100. No additional logins to set up or URLs to save. Everything works together seamlessly so you can get your job done more easily. Below is a short list of what options are available.

Cloud Deployment

Give your teams access to key company information wherever they're working from by storing your data in the cloud. Sage 100 works with any cloud provider. Your business partner can help identify which cloud provider (Microsoft Azure, Amazon Web Services, etc...) works best for your needs.

CRM

Profile, track, and manage customer interactions for a better bottom line with this award winning customer relationship management software.

Easy to use reporting

Easily design, distribute, and consume reports through Microsoft Excel.

Fixed Assets

Control the entire fixed asset lifecycle and ensure that your company is always in regulatory compliance. Sage Fixed Assets offers integration for Accounts Payable/ Purchase Order asset creation and for automated General Ledger postings.

HRMS

Administer employee benefits, manage employee information, and handle governmental reporting requirements with ease.
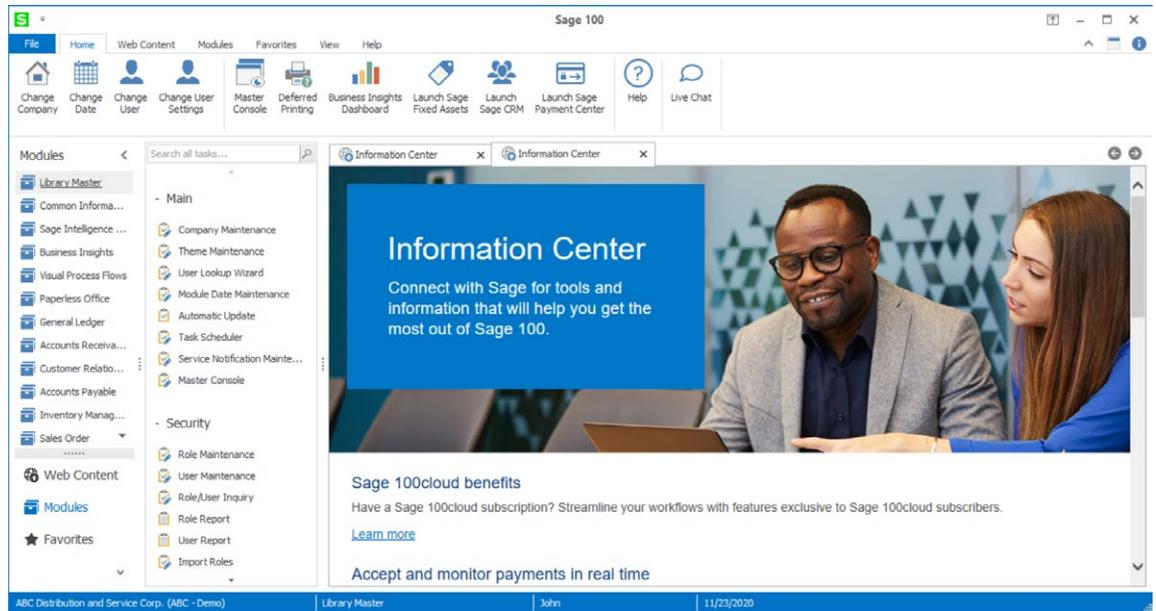
Payment Processing

Sage works with Paya to help our customers accept credit cards and debit cards securely. Safely save cards on files to bill customers or issue e-invoices so customers can easily pay online.

Payroll

Pay your employees on time and mange key payroll functions like tracking employee hours and filing your taxes.

Sales Tax Management

Extend the power of Sage 100 with fully integrated end to- end sales tax management automation using Sage Sales Tax. Cutting-edge technologies and superior processing logic help manage even the most complicated tax issues, such as situs, nexus, tax tiers, tax holidays, exemption certificate management, and product taxability rules.

"**Now, customer data is synchronized between the two applications, and our sales and marketing teams can operate entirely in Sage CRM while still being able to view open orders, invoices, and other critical customer information coming from accounting.**" *– Christopher Krumm, Vice President of Finance, Gressco Ltd.*

Why Sage?

Sage is the market leader for integrated accounting, payroll, and payment systems, supporting the ambition of the world's business leaders. Today we work with millions of businesses in all types of industries around the world. Our 13,000 employees serve our customers in 23 countries throughout Europe, Africa, Australia, Asia, and North America.

For more information about Sage, please visit our website.